



# BRR

# บริษัท น้ำตาลบุรีรัมย์ จำกัด(มหาชน) BURIRUM SUGAR PUBLIC CO., LTD.

โรงงาน, สำนักงานใหญ่ : 237 หมู่ที่ 2 บ้านสาวเอ้ ต.หินเหล็กไฟ อ.คูเมือง จ.บุรีรัมย์ 31190 โทร.0-4465-9020-3 โทรสาร 0-4465-9020-3 ต่อ 103,131,152

Factory, Head Office : 237 Moo 2 Hinlekhfai, Kumuang, Buriram 31190 Tel : 0-4465-9020-3 Fax 0-4465-9020-3 Ext 103,131,152

สำนักงานกรุงเทพฯ : 128/77-78 ชั้น 7 อาคารพญาไทพลาซ่า ถนนพญาไท แขวงทุ่งพญาไท เขตราชเทวี กรุงเทพฯ 10400 โทร. 0-2216-5820-2 โทรสาร 0-2216-5823

Bangkok office : 128/77-78 7th Floor, Payatai Plaza, Phayatai Road, Ratchathewi, Bangkok 10400 Tel : 0-2216-5820-2 Fax 0-2216-5823

15 May 2018

Subject Explanation for the decrease of over 20 percent of net income for the third quarter compared to the same quarter of the previous year

Attention President, The Stock Exchange of Thailand

Buriram Sugar Public Company Limited and its subsidiaries (“the Company”) would like to report the operating result by considering the Company’s Financial statement for three-month period end 31 Mach 2018. The detail are as follows:

### Summary of Income Statement

	Consolidated of Income statement ( million baht)			
	3M / 2018	3 M/2017	+ (-)	%
Revenues from sales and services	1,308.68	2,159.35	(850.67)	(39.39)
Cost of sales and services	(852.79)	(1,483.75)	(630.96)	(42.52)
Gross profit	455.89	675.59	(219.71)	(32.52)
Profit (loss) for the period	161.99	397.58	(235.59)	(59.26)
Gross profit margin (%)	34.83	31.28	3.55	11.34
Profit (loss) for the period margin (%)	12.37	18.41	(6.04)	(32.80)

### Revenues

	Consolidated of Revenues ( million baht)			
	3M / 2018	3 M/2017	+ (-)	%
Revenue from brown sugar –Domestic sales	210.34	297.79	(87.5)	(0.3)
Revenue from raw sugar –Export sales	494.52	1,168.83	(674.3)	(0.6)
Revenue from molasses sale	211.74	273.46	(61.7)	(0.2)
<b>Total Revenue from Sugar and Molasses sales</b>	<b>916.6</b>	<b>1,740.08</b>	<b>(823.5)</b>	<b>(0.5)</b>
Revenue from electricity sale	146.89	148.22	(1.3)	(0.0)
Revenue from fertilizer sale	126.78	150.6	(23.8)	(0.2)
Revenue from other good sold and service rendered	118.41	120.46	(2.1)	(0.0)
Total Revenue from good sold and service rendered	392.08	419.28	(27.2)	(0.1)
<b>Total Revenue from sales and services</b>	<b>1,308.68</b>	<b>2,159.36</b>	<b>(850.7)</b>	<b>(0.4)</b>
Other incomes	29.82	29.17	0.6	0.0
Gain (loss) on foreign exchange rate	2.09	12.50	(10.4)	(0.8)
<b>Total Revenue</b>	<b>1,340.58</b>	<b>2,201.03</b>	<b>(860.4)</b>	<b>(0.4)</b>



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## Explanation of financial position for Q1/2018

For three-month ended 31 March 2018, the Company has a net profit of THB 162 million or THB 236 million lower than the same period of the year 2017 (2017 Frist Quarter net profit was THB 398 million), equaling to a decrease of 59 percent. The decrease was due to the following reasons:

1. Gross profit decreased from THB 456 million or THB 220 million lower than the same period of the year 2017 (2017 Frist quarter gross profit was THB 676 million), equaling to a decrease of 33 percent, due to lower world sugar price from rising sugar production in major producers like India and Thailand, resulted in the decrease of net profit of THB 168 million.

2. Fertilizer income decrease THB 24 million or 20 percent due to drought from natural disaster.

3. Due to the strengthen of Thai Baht, profit from foreign currency exchange decrease THB 10 million or 80 percent.

Please be informed accordingly.

Yours faithfully,

(Mr.Anant Tangtongwechakit)

President and Managing Director